

JULIA SEITHER

University of Chicago
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ACADEMIC POSITIONS

University of Chicago

- Senior Research Associate 2025–

Universidad del Rosario

- Assistant Professor of Economics 2020–2025
- Executive Director, RE β EL — Rosario Experimental and Behavioral Economics Lab 2023–2025

UChicago | UCEMA Joint Initiative for Latin American Experimental Economics 2019–2020

- Postdoctoral Scholar

AFFILIATIONS

- **Associate Editor**, *Journal of Political Economy: Microeconomics* 2026–
- **Network Director**, LACEA BRAIN — Behavioral Insights Network 2023–
- **Director**, Joint Initiative for Latin American Experimental Economics 2022–
(Assistant Director, 2020–2022)
- **Invited Researcher**, J-PAL Jobs & Opportunities Initiative 2024–
- **Invited Researcher**, Weiss Fund for Research in Development Economics 2023–
- **External Member**, NOVAFRICA 2020–

EDUCATION

Nova School of Business and Economics, Ph.D. in Economics 2014–2019

- *Visiting Student Researcher*, University of California–Berkeley (2017–2019)
- Dissertation: “Essays in Behavioral Development Economics”; Advisor: Catia Batista

Universidade Nova de Lisboa (Nova SBE), M.Sc. in Economics 2012–2014

Goethe University Frankfurt, B.Sc. in Economics and Business Administration 2009–2012

- *Exchange Student*, Universidad Nacional de Córdoba (2011)

RESEARCH INTERESTS

Experimental Economics, (Behavioral) Development Economics.

PUBLICATIONS

- “Critical Thinking and Misinformation Vulnerability: Experimental Evidence from Colombia,” with John A. List, Lina Ramirez, Jaime Unda, and Beatriz Vallejo. *PNAS Nexus*, Vol. 3, October 2024.
- “Who should be first in line for the COVID-19 vaccine? Surveys in 13 countries of the public’s preferences for prioritisation,” with Raymond Duch et al. *Proceedings of the National Academy of Sciences*, Vol. 118(38), September 2021.
- “Do Migrant Social Networks Shape Political Attitudes and Behavior at Home?” with Catia Batista and Pedro C. Vicente. *World Development*, Vol. 117: 328–343, May 2019.

WORKING PAPERS

- “The Hidden Costs of Visible Support: A Field Experiment on Coaching and Women’s Economic Empowerment,” with Maria Sofia Casabianca and Megan Lang. 2026. *Under Review*.
- “From Destination to Origin: Experimental Evidence on the International Spillovers of Migrant Integration,” with Catia Batista, Lara Bohnet, and Jules Gazeaud. 2026.
- “Scaling Skills,” with Maria Sofia Casabianca and Megan Lang. 2025. *Submitted*.
- “Behavioral Constraints of Micro-Entrepreneurs,” with Catia Batista. 2022.
- “Keeping Up With the Joneses: Economic Impacts of Overconfidence in Micro-Entrepreneurs.” 2022.

SELECTED WORK IN PROGRESS

- “Reputation Effects in Education Outcomes,” with Catia Batista and Alexander Coutts. *Data collection completed; draft coming soon*.
- “Parental Beliefs about Child Development: Folk vs. Expert Knowledge,” with Julie Pernaudet and Karen J. Ye. *Data collection completed; draft coming soon*.
- “Constraints to Women’s Microenterprise Growth,” with Megan Lang. *Data collection completed; draft coming soon*.
- “We are What We Teach: Breaking Gender Gaps with an Innovative Introductory Economics Course,” with Camila Galindo. *In the field*.
- “Exposure to Violence, Cooperative Behavior, and Emotions,” with Simon Hug et al. *Data collection under preparation*.

OTHER PUBLICATIONS

- “International Migration and Social Network Spillovers of Political Norms,” with Catia Batista and Pedro C. Vicente. In Brites Pereira L., Mata M.E., Rocha de Sousa M. (eds.), *Economic Globalization and Governance*, Springer, 2021.
- “International Migration and the Transfer of Political Norms: Examples from Cape Verde and Mozambique,” with Catia Batista and Pedro C. Vicente. In L. Chauvet, F. Gubert, T. Jaulin, S. Mesplé-Somps (eds.), *Migrants: Agents of Political Change in Africa?*, DeBoeck, January 2018.

RESEARCH GRANTS

- **Wellspring Philanthropic Fund** — \$140,000, with Megan Lang 2023
- **IEA Grant**, Interventions to Advance Women in Economics in the Global South — \$25,000, with Camila Galindo 2023
- **TREES** — Teaching and Researching Equitable Economics from the South — \$6,500, with Camila Galindo 2023
- **Becker Friedman Institute (BFI) Research Grant** — \$30,000, with Julio J. Elias, John A. List, and Karen J. Ye 2020
- **Griffin Applied Economics Incubator Innovation Fund** — \$60,000, with Julie Pernaudet and Karen J. Ye 2020
- **G²LM|LIC** Gender, Growth, and Labour Markets in Low Income Countries — €126,000, with Megan Lang and Jeremy Magruder 2020
- **Weiss Fund for Research in Development Economics** — \$75,000, with Megan Lang and Jeremy Magruder 2018
- **Innovation Growth Lab** — £72,000, with Megan Lang and Jeremy Magruder 2018
- **International Growth Centre** — £20,000, with Catia Batista 2016

AWARDS & SCHOLARSHIPS

- Honourable Mention, 3rd Virtual Discrimination and Diversity Workshop (UEA) 2023
- Amélia de Mello Foundation Award, Best Ph.D. Dissertation in Economics/Finance 2018–19 2019
- Portuguese National Science Foundation (FCT), Ph.D. Scholarship 2018
- Foundation of German Business (Stiftung der Deutschen Wirtschaft), Ph.D. Scholarship 2015
- Portuguese National Science Foundation (FCT), Research Scholarship 2014

PRESENTATIONS

(* *scheduled*)

- **2026:** Advances with Field Experiments (AFE).*
- **2025:** Advances with Field Experiments (AFE); LACEA-BRAIN/Ridge Forum; Conference on Network Science and Economics; LACEA-HUMAN.
- **2024:** AAEP Annual Meeting (panel); 3rd Workshop on Field Experiments in Economics and Business (TUM Heilbronn); AFE; Universidad Torcuato di Tella; NOVAFRICA Conference on Economic Development; ESA World Meeting; Universidad de Los Andes–Chile; LACEA-BRAIN/Ridge Forum.
- **2023:** IEA World Congress; LACEA-LAMES; Universidad Nacional de Colombia; pre-ESA Workshop on Experimental Economics and Entrepreneurship; AFE; 2nd Workshop on Field Experiments in Economics and Business (DICE, Heinrich Heine University Düsseldorf); Universidad de Los Andes; International Conference on Empirical Economics (Penn State); Bogotá Experimental and Behavioral Economics Seminar; 3rd Virtual Discrimination and Diversity Workshop (UEA); ESOC Latin American Conference (discussant); WELAC-RIDGE Workshop on Gender and Household Economics (discussant); AEA Meetings (discussant, CSWEP session).
- **2022:** “Ciencias del comportamiento y confianza en el sector Justicia” (USAID Inclusive Justice Program); Urosario Political Economy Workshop; The Economics of Informality Conference; Women’s Economic Empowerment: Evidence from Uganda Conference; UNU-WIDER Development Conference; 3rd Brazilian Meeting on Family and Gender Economics (FGV EPGE); BEEC; SEEDC; Firms, Labor Markets, and Development Workshop (EUI); NOVAFRICA Conference on Economic Development; BUE-EBEL; WEBEAS; PacDev.
- **2021:** LACEA-LAMES; Nordic Conference in Development Economics; 6th Annual Conference on Network Science and Economics (poster).
- **2020:** AFE; ESA Global Online Meetings; NBER Summer Institute (Productivity, Development, and Entrepreneurship); CAF; Annual Conference of Verein für Socialpolitik (Development Economics); XII Ridge Forum: LACEA-BRAIN (discussant); University of Chicago; CSAE Oxford; BEEC.
- **2019:** AAEP Annual Meeting (panel); Universidad Nacional de la Plata; CAF; NOVAFRICA Conference on Economic Development in Africa; 16th Midwest International Economic Development Conference; NHH; Navarra Center for International Development; University of Exeter; Universidad del Rosario.
- **2018:** AFE; UC Berkeley; Nova/Cambridge Joint Initiative “Research in Africa”; DENeB PhD Workshop; DAB Conference: Migration and Digitalization; IGC Policy Workshop Maputo (Mozambique); CSAE Oxford.
- **2014–2017:** NEUDC (2014); UC Berkeley & QED Jamboree (2017); CSAE Oxford, 13th IZA Annual Migration Meeting, First NOVAFRICA PhD Workshop (2016).

TEACHING EXPERIENCE

The Chicago School in Experimental Economics — Chicago, Bonn, Osaka, Buenos Aires

EGAP Learning Days (11 & 15) — Bogotá, Medellín

University of Chicago

- Introduction to Econometrics (ECON 11020)
- The Elements of Economic Analysis (ECON 20100)

Universidad del Rosario

- Development Economics; Political Economy; Master Thesis Seminar; Impact Evaluation; Econometría Básica (undergrad).

Nova School of Business and Economics (Teaching Assistant)

- Economics of Education; Advanced Microeconomics.

Goethe University Frankfurt (Teaching Assistant)

- European Studies: Economic and Political Challenges (Summer School).

STUDENT SUPERVISION

M.Sc. in Economics, Universidad del Rosario: Maria Lucia Florez Jimenez (2025); Juan Esteban Garcia (2023).

PROFESSIONAL EXPERIENCE

Research Assistant for Prof. Catia Batista, Universidade Nova de Lisboa (Nova SBE) 2015–2016
Field Coordinator, NOVAFRICA Mozambique 2013–2014

PROFESSIONAL SERVICE

Refereeing. Bulletin of Economic Research; Econometrica; Economic Development and Cultural Change; Empirical Economics; Feminist Economics; Frontiers in Behavioral Economics; International Migration Review; IZA Journal of Migration; Journal of Comparative Economic Studies; Journal of Development Economics; Journal of Development Studies; Journal of Economic Behavior and Organization; Journal of Economic Geography; Journal of Ethnic and Migration Studies; Journal of Political Economy; Journal of Political Economy: Microeconomics; Migration Studies; Oxford Bulletin of Economics and Statistics; PLOS One; Regional Science and Urban Economics; The World Bank Economic Review.

Organizer / Program Committee.

- ESA World Meeting 2024
- LACEA-BRAIN Workshop at the May Ridge Forum 2024, 2025, 2026
- JILAEF Seminar Series 2021–2022
- ESA Special Meeting hosted by JILAEF 2021–2022
- JILAEF eWorkshop on Field Experiments 2020, 2021
- NOVAFRICA Ph.D. Workshop on Migration and Development 2016, 2019

Other.

- Editorial Review Board Member, *Frontiers in Behavioral Economics* (Culture and Ethics) 2022–2024
- Member, Zambian Education Programme for Climate Action (ZEPCA) Behavioral Science Advisory Group 2022–
- Member, Hiring Search Committee, Universidad del Rosario 2022–2024
- President, NOVAFRICA Student Group 2014–2015

OTHER INFORMATION

Fieldwork: Argentina, Colombia, Mozambique, Portugal, Uganda.

Languages: German (native), English (fluent), Portuguese (fluent), Spanish (fluent), French (basic).

Personal: One child (born 2021).