

# Julia Seither

Universidad del Rosario  
Department of Economics  
julia.seither@urosario.edu.co ◊ <http://www.juliaseither.org>

---

ACADEMIC POSITIONS	UNIVERSIDAD DEL ROSARIO, Department of Economics Assistant Professor	2020 -
	UNIVERSITY OF CHICAGO and UNIVERSIDAD DEL CEMA Postdoctoral Scholar (Advised by John List)	2019 - 2020
AFFILIATIONS	LACEA BRAIN - BEHAVIORAL INSIGHTS NETWORK, Network Director	2023 -
	REβEL - ROSARIO EXPERIMENTAL AND BEHAVIORAL ECONOMICS LAB, Director	2023 -
	ECONOMICS FOR EVIDENCE, Founding and Executive Committee Member	2022 -
	WEISS FUND FOR RESEARCH IN DEVELOPMENT ECONOMICS, Invited Researcher	2023 -
	JOINT INITIATIVE FOR LATIN AMERICAN EXPERIMENTAL ECONOMICS, Researcher	2020 -
	NOVAFRICA, External Member	2020 -
EDUCATION	UNIVERSIDADE NOVA DE LISBOA - NOVA SBE, Ph.D. in Economics	2014 - 2019
	UNIVERSITY OF CALIFORNIA - BERKELEY, Visiting Student Researcher Dissertation Title: "Essays in Behavioral Development Economics" Advisor: Catia Batista	2017 - 2019
	UNIVERSIDADE NOVA DE LISBOA - NOVA SBE, M.Sc. in Economics	2012 - 2014
	GOETHE UNIVERSITY FRANKFURT, B.Sc. in Economics and Business Administration	2009 - 2012
	UNIVERSIDAD NACIONAL DE CORDOBA, Exchange Student	2011
RESEARCH INTERESTS	(Behavioral) Development Economics, Migration, Entrepreneurship.	
PUBLICATIONS	"Who should be first in line for the COVID-19 vaccine? Surveys in 13 countries of the public's preferences for prioritisation" with Raymond Duch et al. <i>Proceedings of the National Academy of Sciences</i> , Volume 118 (38), September 2021.	
	"Do Migrant Social Networks Shape Political Attitudes and Behavior at Home?" with Catia Batista and Pedro C. Vicente. <i>World Development</i> , Volume 117: pp. 328-343, May 2019.	
WORKING PAPERS	"Entrepreneurship Training and Economic Resilience: Evidence on Building Skills for Women" with Megan Lang. 2024. Submitted.	
	"Keeping Up With the Joneses: Economic Impacts of Overconfidence in Micro-Entrepreneurs" 2021.	
	"Behavioral Constraints of Micro-Entrepreneurs" with Catia Batista. 2022.	
	"The Competing Impacts of Self-Employment on Intimate Partner Violence and Women's Economic Autonomy" with Maria Sofia Casabianca, Catalina Duran, and Megan Lang. 2023.	
SELECTED WORK IN PROGRESS	"Attacking Misinformation from the Demand Side: A Field Experiment on Critical Thinking" with John A. List, Lina Ramirez, Jaime Unda, and Beatriz Vallejo. Data collection completed - draft coming soon.	
	"Reputation Effects in Education Outcomes" with Catia Batista and Alexander Coutts. Data collection completed - draft coming soon.	

“Parental Beliefs about Child Development: Folk vs. Expert Knowledge” with Julie Pernaudet and Karen J. Ye

Data collection completed - draft coming soon.

“Integrating Immigrants as a Tool for Broader Development: Experimental Evidence for Portugal and Cape Verde” with Catia Batista and Jules Gazeaud.

Endline data collection in the field.

OTHER  
PUBLICATIONS

“International Migration and Social Network Spillovers of Political Norms” with Catia Batista and Pedro C. Vicente. In Brites Pereira L., Mata M.E., Rocha de Sousa M. (eds), *Economic Globalization and Governance*, Springer, 2021.

“International Migration and the Transfer of Political Norms: Examples from Cape Verde and Mozambique” with Catia Batista and Pedro C. Vicente. In L. Chauvet; F. Gubert; T. Jaulin; S. Mesplé-Somps (eds.), *Migrants: Agents of Political Change in Africa?*, DeBoeck, January 2018.

RESEARCH  
GRANTS

2023 TREES - Teaching and Researching Equitable Economics from the South (\$6.500), with Camila Galindo

2023 IEA Grant for Research on Interventions to Advance Women in Economics in the Global South (\$25.000), with Camila Galindo

2023 Wellspring Philanthropic Fund (\$140.000), with Megan Lang.

2022 University of Chicago Provost’s Global Faculty Award (\$18.000), with John A. List, and Karen J. Ye.

2020 Becker Friedman Institute (BFI) Research Grant (\$30.000), with Julio J. Elias, John A. List, and Karen J. Ye.

2020 Griffin Applied Economics Incubator Innovation Fund (\$60.000), with Julie Pernaudet and Karen J. Ye.

2020 G2LM|LIC Gender, Growth, and Labour Markets in Low Income Countries Program (€126.000), with Megan Lang and Jeremy Magruder.

2018 Weiss Fund for Research in Development Economics (\$75.000), with Megan Lang and Jeremy Magruder.

2018 Innovation Growth Lab (£72.000), with Megan Lang and Jeremy Magruder.

2016 International Growth Center (£20.000), with Catia Batista.

AWARDS

2023 Honourable Mention, 3rd Virtual Discrimination and Diversity Workshop (UEA)

2019 Amélia de Mello Foundation Award Best PhD Dissertation in the PhD in Economics/Finance 2018-19

2018 Portuguese National Science Foundation (FCT), Ph.D. Scholarship

2015 Foundation of German Business (Stiftung der Deutschen Wirtschaft), Ph.D. Scholarship

2014 Portuguese National Science Foundation (FCT), Research Scholarship

PRESENTATIONS  
(\*SCHEDULED)

2023 IEA World Congress, LACEA-LAMES, Universidad Nacional de Colombia, pre-ESA Workshop on Experimental Economics and Entrepreneurship, Advances with Field Experiments (AFE), 2nd Workshop on Field Experiments in Economics and Business (DICE at the Heinrich Heine University Düsseldorf), Universidad de Los Andes, International Conference on Empirical Economics (Pennsylvania State University), Bogotá Experimental and Behavioral Economics Seminar, 3rd Virtual Discrimination and Diversity Workshop (University of East Anglia), ESOC Latin American Conference - Crime, Conflict, and Migration (discussant), WELAC-RIDGE Workshop on Gender and Household Economics (discussant), American Economic Association Meetings (discussant for CSWEP session).

2022 Seminar “Ciencias del comportamiento y confianza en el sector Justicia” (Inclusive Justive Program by USAID), UROSARIO Political Economy Workshop, The Economics of Informality Conference, Women’s Economic Empowerment: Evidence from Uganda Conference, UNU-WIDER Development Conference, 3rd Brazilian Meeting on Family and Gender Economics (FGV EPGE), BEEC - Bogota Experimental Economics Conference, SEEDEC - Symposium on Experimental Economics in Developing Countries, Firms, Labor Markets, and Development Workshop (EUI), NOVAFRICA Conference on Economic Development, BUE-EBEL 2nd Annual International Meeting in Behavioural and Experimental Economics, WEBEAS - Workshop of Experimental and Behavioral Economics of the Americas, PacDev.

- 2021 LACEA-LAMES, Nordic Conference in Development Economics, 6th Annual Conference on Network Science and Economics (poster).
- 2020 Advances with Field Experiments (AFE), ESA Global Online Meetings, NBER Summer Institute (Productivity, Development, and Entrepreneurship), CAF, Annual Conference of “Verein für Socialpolitik: Research Committee Development Economics”, XII Ridge Forum: LACEA-BRAIN (discussant), University of Chicago, CSAE Oxford, BEEC - Bogota Experimental Economics Conference.
- 2019 AAEP Annual Meeting (panel), Universidad Nacional de la Plata, CAF, NOVAFRICA Conference on Economic Development in Africa, 16th Midwest International Economic Development Conference, NHH, Navarra Center for International Development, University of Exeter, Universidad del Rosario.
- 2018 Advances with Field Experiments (AFE), UC Berkeley, Nova/Cambridge Joint Initiative “Research in Africa”, DENeB PhD Workshop, DAB Conference: Migration and Digitalization, IGC Policy Workshop Maputo (Mozambique), CSAE Oxford.
- 2017 UC Berkeley, QED Jamboree.
- 2016 CSAE Oxford, 13th IZA Annual Migration Meeting, First NOVAFRICA PhD Workshop on Migration and Development.
- 2014 NEUDC.

TEACHING  
EXPERIENCE

UNIVERSIDAD DEL ROSARIO  
Development Economics, Political Economy, Master Thesis Seminar, Impact Evaluation  
NOVA SCHOOL OF BUSINESS AND ECONOMICS, Teaching Assistant  
Economics of Education, Advanced Microeconomics  
GOETHE UNIVERSITY FRANKFURT, Teaching Assistant  
European Studies: Economic and Political Challenges (*Summer School*)

STUDENT  
SUPERVISION

MSc IN ECONOMICS (Year of graduation and first placement in parenthesis)  
Juan Esteban Garcia (ongoing)

PROFESSIONAL  
EXPERIENCE

Research Assistant for Professor Catia Batista, Universidade Nova de Lisboa, Nova SBE. 2015 - 2016  
Field Coordinator, NOVAFRICA Mozambique. 2013 - 2014

PROFESSIONAL  
SERVICE

REFEREEING  
Economic Development and Cultural Change, Journal of Political Economy - Micro, World Bank Economic Review, Econometrica, Journal of Political Economy, Feminist Economics, Journal of Development Economics, International Migration Review, Migration Studies, PLOS One, Bulletin of Economic Research, Journal of Comparative Economic Studies, Oxford Bulletin of Economics and Statistics, Empirical Economics, Journal of Economic Behavior and Organization, Journal of Economic Geography, Journal of Ethnic and Migration Studies, Regional Science and Urban Economics, IZA Journal of Migration, Journal of Development Studies.

ORGANIZER OR PROGRAM COMMITTEE MEMBER

The Chicago School in Experimental Economics 2024 -  
ESA World Meeting 2024  
JILAEE Seminar Series 2021 - 2022  
2022 ESA Special Meeting hosted by JILAEE 2021 - 2022  
JILAEE eWorkshop on Field Experiments 2020, 2021  
NOVAFRICA Ph.D. Workshop on Migration and Development 2016, 2019

OTHER

Editorial Review Board Member, FRONTIERS IN BEHAVIORAL ECONOMICS - 2022 -  
CULTURE AND ETHICS SPECIALTY SECTION  
Member, ZAMBIAN EDUCATION PROGRAMME FOR CLIMATE ACTION (ZEPCA) 2022 -  
BEHAVIORAL SCIENCE ADVISORY GROUP  
Member, Hiring Search Committee, UNIVERSIDAD DEL ROSARIO 2022 -  
Assistant Director and Director, JOINT INITIATIVE FOR LATIN AMERICAN 2020 - 2022  
EXPERIMENTAL ECONOMICS  
President, NOVAFRICA STUDENT GROUP. 2014 - 2015

OTHER  
INFORMATION

FIELDWORK: Argentina, Colombia, Mozambique, Portugal, Uganda.  
LANGUAGES: German (native), English (fluent), Portuguese (fluent), Spanish (fluent), French (basic).  
PERSONAL INFORMATION: Married, One child (born 2021).

REFERENCES

**Catia Batista**, Associate Professor of Economics  
Nova School of Business and Economics, Universidade Nova de Lisboa  
catia.batista@novasbe.pt

**John A. List**, Kenneth Griffin Distinguished Service Professor of Economics  
Department of Economics, University of Chicago  
jlist@uchicago.edu

**Jeremy Magruder**, Professor  
Department of Agricultural and Resource Economics, University of California - Berkeley  
jmagruder@berkeley.edu

Last Updated: February 2024